

Queen City Gambit

Mastering School Business



31st Tri-State ASBO
May 17-19, 2023
Burlington, V.T.

IKR



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Tri-State Association of School Business Officials

The Tri-State ASBO Conference Program is published for the Maine Association of School Business Officials, the New Hampshire Association of School Business Officials, and the Vermont Association of School Business Officials by the Tri-State Association of School Business Officials, PO Box 56, Plymouth NH 03264

Tri-State ASBO Conference Program

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Tri-State ASBO Conference Program Book

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31st ANNUAL CONFERENCE

Queen City Gambit – Mastering School Business

Tri-Chairs Welcome!

Are you ready? Hey, are you ready for this? Are you hanging on the edge of your seat? For the first time in six years Tri-State is returning to Vermont! We will be back on the shores of Lake Champlain in Burlington at the familiar environs of the DoubleTree by Hilton (formerly, the Sheraton Inn).

Burlington has long been known as the Queen City of Vermont. Combine that with the craft of school business being much akin in complexity, thought, and strategy to the game of chess and you have our theme for the year, Queen City Gambit – Mastering School Business.

Our program this year, while not quite bohemian, should bring about a rhapsody of interest. As usual, it is a combination of General Sessions and Breakout Groups. The Breakout Groups are once again organized around three distinct strands, Finance, Technology, and Legal. Our conference is not only designed to provide you with professional development opportunities to further your knowledge and skills for the work you perform but also to address personal growth, wellness, and social interaction. All to advance your efforts at becoming a grandmaster at your craft.

Our program strands this year include sessions on Employee Retention, Organizing Best Practices & Diversity, Equity & Inclusion (general sessions), Power BI & Excel (technology), Discrimination in the Workplace & Inappropriate Use of Digital Platforms (legal) and School Payments & Upcoming School Business Pronouncements (finance).

We would be remiss if we did not thank our Exhibitor partners. Their support and dedication are what makes Tri-State possible. We will once again have time to spend with them Thursday afternoon.

And, we may just capitalize on this Queen theme in more than just chess. Are you ready for a banquet at the palace (aka DoubleTree by Hilton) or an invitation to the royal ball? Maybe even a few clever references to songs by the rock band Queen?

Come, join us in the Queen City. We will rock you!

Tri-Chairs

Steve Hier
Nathan Lavery
Tisha Hankinson

2023 PLANNING COMMITTEE

Host State: Vermont

Conference Tri-Chairs: Nathan Lavery, Tisha Hankinson, Brenda Fleming

Secretary: Karen Atwood

Tri-State Treasurer: Dan Rossner

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Brandon, VT

Nathan Lavery, Exec. Director of Finance & Operations
Burlington, VT

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Glenn Hankinson, Retired
Newport, VT

BILL MOORMAN, EMERITUS

OLLIE JAKOB, EMERITUS

STEVE BARTLETT, EMERITUS

PRESIDENTS' MESSAGES

VERMONT ASBO

Join us in our beautiful Queen City! The Vermont Association of School Business Officials could not be more excited to welcome you to Burlington, Vermont where we will host the 2023 Tri-State ASBO Conference at the Double Tree Hotel May 17th through the 19th.

Queen City Gambit is the theme for 2023 and Tri-State Committee Members have been working diligently to ensure that this event provides valuable professional development challenging school business professionals to continue to be the best resources for their organizations! The 2023 program will once again follow three pertinent tracks: Legal, Finance, and Information Technology. Make sure to log your certification or CPE hours!

Tri-State is always a great opportunity to network with colleagues and peers from Vermont, New Hampshire and Maine. Shared knowledge and expertise, as well as experiences, struggles and successes has proven to be invaluable to me in my role over the past 10 years. I look forward to chatting with attendees again this year. Be sure to bring plenty of business cards.

I look forward to kicking off this year's event with Keynote Speaker, Dr. Joe Sanfelippo. Dr. Sanfelippo is Superintendent of the Fall Creek School District in Fall Creek, WI, the 2019 Ed. Drive Superintendent of the year, a successful author, and an adjunct professor in the Educational Leadership Department at Viterbo University. He is known for his energetic and motivating presentation style. Attendees are guaranteed to walk away invigorated and empowered.

Lastly, please remember to take some time to visit the Vendor Exhibit. This is always a great time to connect with some new companies, research some new applications or say hi to familiar faces from vendors you currently work with. You'll be sure to walk away with some fun swag to bring back to your offices as well!

I look forward to seeing everyone at this wonderful event. Please reach out and say hello!

Lora A. McAllister

President, Vermont Association of School Business Officials

PRESIDENTS' MESSAGES

MAINE ASBO

It is my honor and privilege to welcome business officials from our three great states to the 31st Annual Tri-State ASBO Conference in gorgeous Burlington, VT.

We all know through our chosen profession that when people and organizations work in collaboration with each other that greater things can happen than by working alone. Yet, each year this collaboration is more difficult to achieve because our jobs as business managers become more stressful with multiple tasks, increased challenges and fewer resources. I believe this is why the Tri-State ASBO conference is so valuable. These three days allow us the opportunity to connect, learn and share in ways we cannot do anywhere else.

This year's conference theme is "Queen City Gambit—Mastering School Business". This theme personifies how each of us maneuvers and strategizes to obtain the best educational system for our students while managing the financial challenges of our respective communities. As in chess, our expertise and experience help us master our craft to be the best business officials for our schools, students and communities. I believe this conference is a key ingredient in building that knowledge for each of us to master school business.

I want to extend a sincere thank you to the Tri-State ASBO Committee for their unwavering commitment to showing what can be accomplished with dedication and teamwork. Their hard work is evident in every detail from organizing the presenters, vendors, hotel, and food that occurs seamlessly to those in attendance. Thank you!!

I sincerely hope you enjoy this year's conference, share your experiences and expertise with others and that you also enjoy your time in the beautiful Queen City.

Colin M. Walsh, CPA

President, Maine ASBO

PRESIDENTS' MESSAGES

NEW HAMPSHIRE ASBO

Greetings to my ASBO colleagues!

Every year seems to pass a bit more quickly, but at least that brings us another opportunity to gather from across northern New England and join in the Tri-State ASBO Conference.

My first Tri-State was up at Lake Morey back in the 90's and I was an exhibiting vendor. I was impressed by the collegiality of the attendees and how they seemed to fuel one another with their stories, ideas, and simple understanding. Through the years since, I have enjoyed the peace that comes from being surrounded by people who know your pain, live your challenges, and speak your language. I encourage folks to make the trip and join us for this 31st annual event.

While the camaraderie energizes the soul, the Conference also provides a variety of professional development opportunities to stimulate the mind. The "Queen City Gambit" is hosted by Vermont this year and will focus on Mastering School Business. Multiple days of insightful presentations and problem-solving discussions with peers await us in May. And as a former exhibitor, I must encourage everyone to give special attention to our supportive partners and the solutions that they are ready to share in the Vendor Exhibit Hall.

We are fortunate to be served by an outstanding team of volunteers who find a way each year to bring us another grand experience. Thank you to the Tri-State Planning Committee for their creativity, dedication, and effort. Be sure to show them our appreciation when you see them in Burlington.

I hope that you join us and enjoy the 2023 Conference. Be sure to meet someone new, share a nugget of wisdom with another, and find a moment of peace for yourself.

Respectfully,

Nathan D. Lunney

President, New Hampshire ASBO



STATE ASBO OFFICERS

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Nathan Lunney - President
Tim Ball - Vice President
Jennifer Burk - Secretary
Michelle R. Clark - Treasurer
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MAINE

Colin Walsh - President
Andrea Disch - 1st Vice President
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VERMONT

Lora McAllister - President
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Morgan Daybell - President Elect
Michelle Baker - Past President
Elizabeth Jennings - Treasurer
Karen Atwood - Secretary

2022 ASBO SCHOLARSHIP RECIPIENTS

DOUGLAS H. BROWN TRI STATE MEMORIAL SCHOLARSHIPS



From left - Frank Markiewicz, Tri-State Co-Chair, NH; Debbie Brunelle, North Country Supervisory Union, VT; Carla Franzose, Carrabec Schools, ME; Dan Rossner, Tri-State Co-Chair

SIEMENS INDUSTRY INC. SCHOLARSHIPS



Siemens Industry Inc. awarded three \$750 College Scholarships, one to a Business Official from each state for a student pursuing a STEM related field from that BA's school district.

Winners were:

Diane Boucher, Maine

Christine Vayda, New Hampshire

Stacey Charboneau, Vermont



THANK YOU 2022 SPONSORS



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NH INTERLOCAL TRUST—PEOPLE'S UNITED

*****PEWTER*****

MOSSE & MOSSE—MUNICIPAL LEASING CONSULTANTS

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REGISTRATION

The FULL Conference Attendee Registration Fee is \$ 500.00 per person and includes:

Admission to all general sessions, keynote speakers and professional development workshops, breaks, student entertainment, all wellness activities, all meals, to include the Wednesday evening dinner and the vendor exhibition and banquet dinner on Thursday.

Individual Day packages for Wednesday, Thursday or Friday Attendee Registration fee is \$250.00 per person and includes:

Admission to all general sessions, meals and activities for that day.

PD and Vendor Fair ONLY Attendee Registration fee is \$175.00 per person and includes:

Admission to all general sessions and the Vendor Fair ONLY.

Cancellation Deadline is April 30th for registrations.

No refunds will be issued after this date.

DON'T FORGET TO REGISTER FOR ROOMS! INFORMATION ON THE NEXT PAGE.

REGISTRATION PROCEDURES

Registration for the Conference and for post conference activities must be done online. Log on to www.tristateasbo.org and follow the instructions.

- Presentations will be available to download from the Tri-State website.

TRI-STATE ASBO Conference, May 17 – 19, 2023

Doubletree by Hilton Hotel Burlington, Vermont
870 Williston Road, South Burlington, VT 05403
Hotel General Phone: 802-865-6600

ROOM REGISTRATIONS CAN BE MADE ONLINE

<https://www.hilton.com/en/attend-my-event/tri-state-assoc-school-bo/>

Room rates of \$155 per night are available through this link for May 16 - May 19th
This link is only for your room reservation

Conference attendance, meals and entertainment registration is available via
WWW.TRISTATEASBO.ORG





In an Ever-Changing World, Focus on What Matters Most.

From one generation to the next, the world around us may change, but the things that matter most – family, friends, spending time together, laughter, good health – remain constant.

Helping our covered individuals achieve optimal health is a priority for HealthTrust. Our enhanced wellness programs, powered by Virgin Pulse for our Slice of Life program, and ComPsych for our LifeResources Employee Assistance Program have the tools and resources to help them stay healthy – so they can focus on what really matters – spending time with people they love.

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LifeResources Employee Assistance Program | LiveHealth Online
SmartShopper | Corigen® Medication Safety Program | Included Health

HELPFUL HINTS FOR A SUCCESSFUL CONFERENCE

- As the conference will have activities outside the hotel, be sure to pack appropriate clothing, good walking shoes and an umbrella to be prepared for whatever the weather may be. (though we are hoping for a warm and sunny forecast).
- The proper attire for most of the conference is office casual.
- For the Thursday evening banquet, professional attire would be appropriate.
- Please notify the Tri-State Committee if you require a special diet.



DID YOU REMEMBER TO PACK YOUR BATHING SUIT?

As part of our wellness program we are encouraging participants to join us in the hotel pool

KEYNOTE SPEAKER

Dr. Joe Sanfelippo

Superintendent, Fall Creek School District - Fall Creek, WI



Dr. Joe Sanfelippo is the Superintendent of the Fall Creek School District in Fall Creek, WI. The Fall Creek School District was named an Innovative District in 2016 and 2017 by the International Center for Leadership in Education. Joe holds a BA in Elementary and Early Childhood Education from St. Norbert College, a MS in Educational Psychology from the University of Wisconsin-Milwaukee, a MS in Educational Leadership, and a PhD in Leadership, Learning, and Service from Cardinal Stritch University. Joe is also an adjunct professor in the Educational Leadership Department at Viterbo University. Joe has taught Kindergarten, 2nd Grade, and 5th Grade. He was also a school counselor and high school coach prior to taking on an elementary principal position in 2005. He has served as a principal in suburban and rural Wisconsin.

Joe started the #1minwalk2work Leadership Challenge, and co-authored *The Power of Branding-Telling Your School's Story*, *Principal Professional Development: Leading Learning in a Digital Age* and *Hacking Leadership: 10 Ways Great Leaders Inspire Learning That Teachers, Students and Parents Love*. He was selected as 1 of 117 Future Ready Superintendents in 2014 and 1 of 50 Superintendents as a Personalized Learning Leader in 2016 by the US Department of Education. He attended summits at the White House for both distinctions. Education Dive named Joe 1 of 5 K-12 administrators to watch in 2018 and their National Superintendent of the Year in 2019. He has been a featured speaker in multiple states in the areas of Advancing the Use of Social Media for School Leaders, Telling Your School Story, Creating a Culture of Yes, and Personalized Professional Growth for Staff. Go Crickets!!

31st ANNUAL TRI-STATE ASBO CONFERENCE

SCHEDULE OF EVENTS

TRI-STATE ASBO 2023

WEDNESDAY, MAY 17, 2023

7:00 AM – 8:30 AM

BREAKFAST

8:00 AM – 1:30 PM

ATTENDEE REGISTRATION

8:45 AM - 9:00 AM

WELCOME

Jeff Francis, Executive Director of the Vermont Superintendent's Association

9:00 AM – 10:30 AM

GENERAL SESSION

COLLECTIVISM AND INDIVIDUALISM

Presenter: Liz Greason, Waypoint Intercultural, LLC

A Key Concept to Effectively Navigating Difference

10:30 AM – 10:45 AM

AM BREAK

10:45 AM – 12:00 NOON

CONCURRENT SESSIONS

HOT TOPICS BY STATE

MAINE—NEW HAMPSHIRE —VERMONT

12:00 NOON – 1:00 PM

LUNCH BUFFET

1:00 PM – 2:30 PM

GENERAL SESSION

ORGANIZING BEST PRACTICES

Presenter: Porter Knight, Professional Organizer & Productivity Trainer

We all know that there's no such thing as "time management." What we have to manage is not *time*, but ourselves: our decisions and our actions. For many folks, that seems so much harder. But if you understand the neuroscience of decision-making, you can apply that to the way you work so you can get more done with less stress. You don't have to be "disciplined" to be organized. You just need simple systems that are rooted in how your brain functions. In this session you'll learn how to process email effectively, why certain list and calendar tricks work, and how you can use this information to your advantage in any work setting.

This session is presented by Certified Professional Organizer® and Productivity

Trainer Porter Knight who has been one of the most popular speakers at past ASBO events. Since founding Productivity Vermont in 1996, Porter has taught thousands of individuals to be more organized, more effective, and more productive in the workplace. Her presentations are described as "life changing," "empowering," "transformative." You'll leave inspired, and with new skills you can put use immediately. Follow Porter on LinkedIn. Sign up for her newsletter for monthly productivity tips.

WEDNESDAY, MAY 17, 2023

SCHEDULE OF EVENTS - WEDNESDAY, MAY 13, 2023

2:30 PM – 2:45 PM

BREAK

3:00 PM - 4:30 PM

WELLNESS ACTIVITIES - Shelburne Museum

6:30 PM - 7:30 PM

DINNER OFF-SITE—Shelburne Museum



WEDNESDAY, MAY 13, 2023

SCHEDULE OF EVENTS - THURSDAY, MAY 18, 2023

6:00 AM	WALK/RUN & AQUA FITNESS
7:00 AM – 8:30 AM	BREAKFAST
7:30 AM – 8:30 AM	STUDENT ENTERTAINMENT
8:00 AM – 1:30 PM	ATTENDEE REGISTRATION
8:30 AM – 9:00 AM	WELCOME – OPENING CEREMONY: Tri-State ASBO Conference Tri-Chairs: <i>Tisha Hankinson</i> <i>Steve Hier</i> <i>Nathan Lavery</i>
9:00 AM – 10:15 AM	CONCURRENT WORKSHOPS FINANCE ALTERNATIVE SCHOOL PAYMENTS; CREDIT CARDS, VENMO, PAYPAL <i>Presenter: David Stagliano.</i>
LEGAL	INAPPROPRIATE USE OF DIGITAL PLATFORMS BY STUDENTS/STAFF Presenter: Pietro Lynn, Attorney <i>Lynn, Lynn Blackman & Manitsky, P.C.</i>
TECHNOLOGY	POWER BI, VT <i>Presenter: Vermont Agency of Education, School Finance Data Team</i>
10:15 AM—10:30 AM	BREAK
10:30 AM – 11:45 AM	CONCURRENT WORKSHOPS FINANCE Upcoming School Business Pronouncements <i>What does GASB have in store for the future?</i>
LEGAL	Discrimination in the Workplace Presenter: Pietro Lynn, - Lynn, Lynn, Blackman & Manitsky, P.C.
TECHNOLOGY	Advanced Excel Functions <i>Presenter: Lance Parsons, Data Ninja</i>
12:00 Noon—1:00 PM	LUNCH BUFFET

THURSDAY, MAY 18, 2023

SCHEDULE OF EVENTS - THURSDAY, MAY 18, 2023

THURSDAY, MAY 18, 2023

1:15 PM – 2:30 PM

GENERAL SESSION

Emotional Intelligence and Employee Retention -

Presenter: Tracy Solarek, MBA, Optimum Potentials

One area of focus during the conference is increasing retention. According to a September 2022 report by Initiative One Leadership Institute, “managers can use emotional intelligence (EI) to dramatically improve employee retention”. Emotional intelligence is the ability to recognize and manage your own emotions while also being able to understand and be mindful of the emotional state of those around you. Being in tune with emotions not only allows leaders to communicate better with employees and members of the team, it allows leaders to retain employees. We all know the number one reason people leave their jobs is due to their manager. To retain people, it is critical to have leaders with high EI. Leaders with high EI are:

- Empathetic • Relatable • Personable • Effective

2:30 PM – 5:00 PM

EXHIBIT HALL OPEN /VENDOR RECEPTION

6:30 PM – 8:30 PM

BANQUET

SIEMENS SCHOLARSHIP—DARRYL JOUDRY

DOUG BROWN SCHOLARSHIP—DAN ROSSNER

7:45 PM—8:30 PM

STUDENT ENTERTAINMENT

8:30 PM – 11:00 PM

ON YOUR OWN IN BURLINGTON

TRANSPORTATION BACK TO THE HOTEL AT 11:00 PM

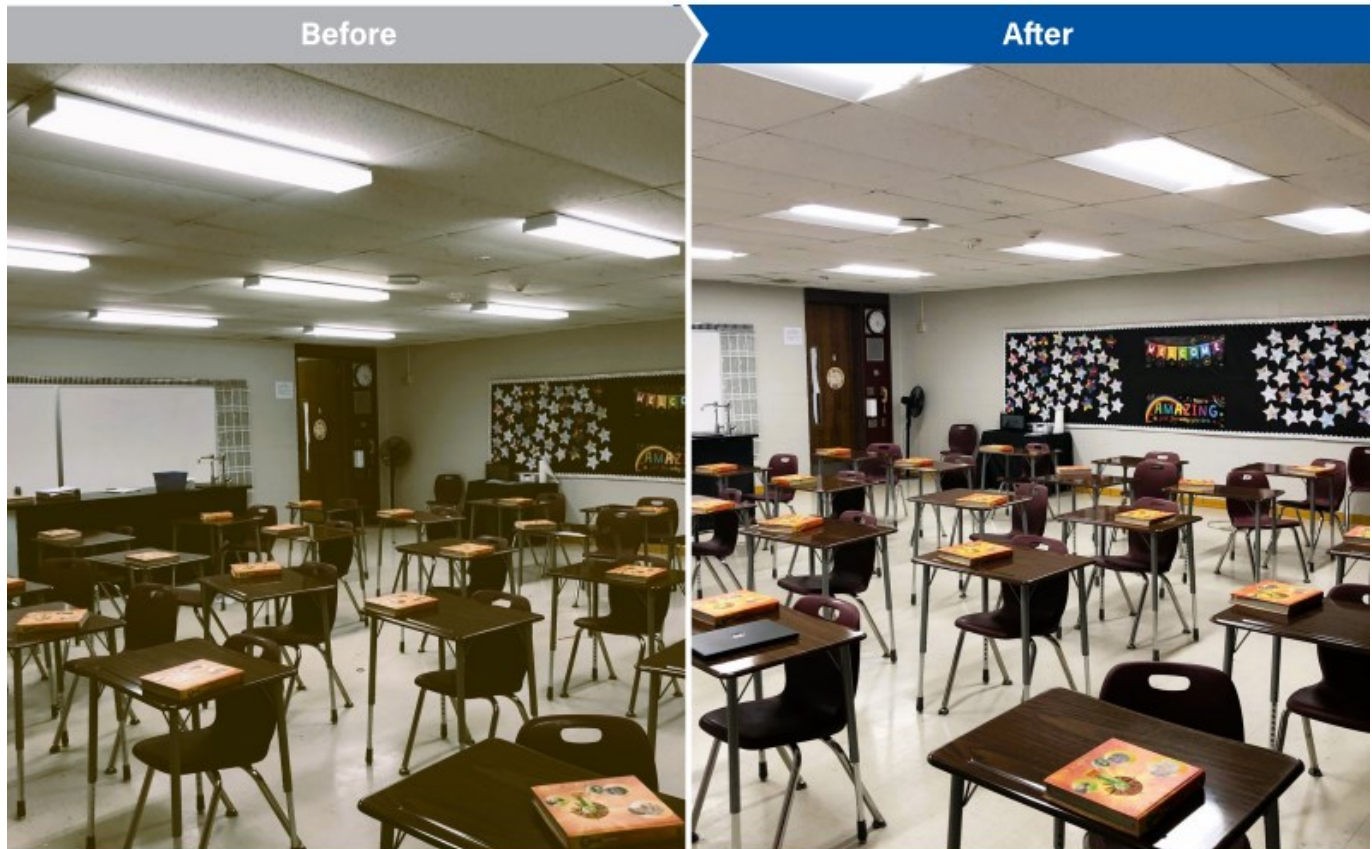


SCHEDULE OF EVENTS - FRIDAY, MAY 19, 2023

6:00 AM	WALK/RUN & AQUA FITNESS
7:00 AM – 8:30 AM	BREAKFAST BUFFET
7:30 AM—8:30 AM	STUDENT ENTERTAINMENT
9:00 AM – 10:15 AM	GENERAL SESSION WHAT DID YOU LEARN AND HOW WILL YOU USE IT? Finance Legal Technology
10:15 AM – 10:30 AM	AM BREAK
10:30 AM – 12:00 NOON	KEYNOTE ADDRESS Lead From Where You Are <i>Presenter: Dr. Joe Sanfelippo</i>

“I’m just...It’s a phrase we hear all the time. I’m just a teacher, I’m just a paraprofessional, I’m just a business official, I’m just a payroll specialist, I’m just a custodian....the list goes on and on and is always followed by reasons something CAN’T happen. Leadership is not a title, it’s an action that starts with you. Leading with INTENTION creates purpose. Leading with CONNECTION creates momentum. Leading with DIRECTION creates collective efficacy. Leading with all three in mind will not only build your capacity but foster an environment where everyone in your organization has the best opportunity to lead from where they are.

FRIDAY, MAY 19, 2023



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Bath Central School District

New York January 4th to March 30th, 2022

"With First Light's FISA, stop arm violations have stayed low in comparison to the year prior. We are a month and a half into school, and just last week, we had our first violation on a First Light bus. Last year we had several violations by now."

Derek Ortiz

Director of Non-Instructional Operations and
Special Projects Coordinator

Front and
rear FISA

Winter, dark
months

Two lane
highways

IMPROVEMENT IN MOTORISTS' BEHAVIOR

RESULTS WITH OUR FISA

- 73% of school bus drivers reported positive changes in the behavior of oncoming motorists
- 39% reported oncoming motorists are slowing down and stopping sooner
- 48% reported oncoming motorists are holding further back when they stop



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MEET THE PRESENTERS

Elizabeth (Liz) Greason

Owner, Founder Elizabeth (Liz) Greason is the founder and owner of Waypoint Intercultural, LLC.

After growing up in Bridgton, Maine, she lived in the Middle East for many years, where she taught students from around the world at the American University in Dubai, with a focus on effective intercultural communication. Since returning to the United States, Liz has applied her knowledge of the Middle East and Islam, intercultural competence, and intercultural communication to help individuals and organizations navigate the many “differences that make a difference” in our world today, so they can act in equitable, welcoming ways.

Jeffrey Francis

Executive Director for the Vermont Superintendents Association

Jeffrey Francis has served as the executive director for the Vermont Superintendents Association since the late 1990's. As executive director, Jeff works with superintendents on a wide array of education policy and management issues. In addition to supporting superintendents and other school district officials, Jeff works closely with state policy leaders on matters affecting public education. During his tenure with VSA, Jeff has been involved in every major education-policy issue, from Act 60 - Vermont's landmark equal educational opportunity and funding law to more recent legislation addressing school district governance, special education and school facilities. Before taking his leadership role in public education for VSA, Jeff worked in several senior leadership positions in state and local government including as Secretary of the Agency of Development and Community Affairs under former Vermont Governor Madeleine Kunin.

Tracy Solarek

Optymum Potential

Tracy Solarek, MBA, and founder of Optymum Potential is certified in emotional intelligence through Multi-Health Systems. Optymum Potential is continually proven to be an industry leader for high quality services in the following ways:

- Natural, energetic, accountable coach
- Dale Carnegie Trainer
- International Coaching Federation Coaching Candidate 2
- Successful professional for 25 years in many industries (financial, nonprofits, government, publishing, transportation, higher education, and more)
- Recognized as an impactful motivator and trainer by various organizations including NYS Department of Transportation, NYS Department of Health, Thomas Learning, Pitney Bowes (formerly MapInfo Corporation) TransWorld Entertainment, and others
- Sought after speaker on emotional intelligence for CRHRA, CRATD, Women@Work, and many other organizations.

MEET THE PRESENTERS

David Stagliano

Vice President, Treasury Management Officer

David Stagliano is the Treasury Management Officer for Vermont. In his current role, David is responsible for developing new business as well as maintaining and growing existing customer relationships in the small business, government banking, and commercial portfolios. David has 13 years of banking experience, spending the last 5 years working with businesses throughout the State of Vermont.

Since moving to Vermont in 2017, David has volunteered over 200 hours, mainly with environmental organizations in the non-profit space. As a result, he was recognized with the TD CEO Environmental Leader award in 2020.

David graduated from the College of New Jersey in 2006 with a B.S. in Business Management with Cum Laude honors. He currently resides in Burlington, Vermont with his wife, Cassadee. Together, they volunteer with many local non-profit organizations including the ASPCA, Local Motion, Old Spokes Home, the Friends of the Fletcher Free Library and the Northeast Organic Farming Association or NOFA.

Pietro Lynn, Attorney

Lynn, Lynn, Blackman & Manitsky, P.C.

Mr. Lynn has a statewide litigation and counseling practice. As one of Vermont's most experienced trial attorneys, he has tried well over 100 jury trials. Mr. Lynn is AV peer rated by Martindale Hubbell. Mr. Lynn leads Lynn, Lynn, Blackman & Manitsky, P.C.'s labor and employment group, working with school districts to draft policies, negotiate collective bargaining agreements, investigate misconduct, evaluate performance and assist them in administering employee discipline that can be sustained in arbitration or in court. He also counsels clients on how best to comply with the law and avoid disability or hostile environment discrimination claims. Mr. Lynn also advises clients on employee discipline and collective bargaining matters as well as their obligations under Vermont's Open Meeting Law and Public Records Act.

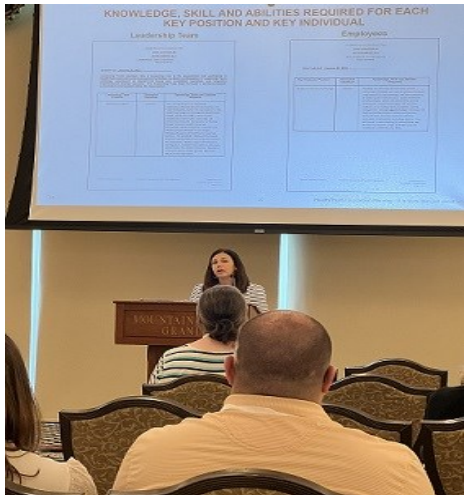
Porter Knight

Certified Professional Organizer and Productivity Trainer

Porter is a dynamic and popular presenter, life-changing consultant, and author of the book: *Organized to Last: 5 Simple Steps to Staying Organized*. A Nationally-recognized industry leader, she was one of the first in the nation to achieve the credential of Certified Professional Organizer, and developed the industry's flagship education courses, "Introduction to Professional Organizing" and "Starting an organizing Business"

An active member of the National Association of Professional Organizers (NAPO), she has been one of NAPO's most popular conference presenters, and has twice been nominated for the prestigious "Founders Award."

Porter holds a degree in Political Science from Middlebury College. She worked for several years in the environmental field, establishing county-wide recycling programs and teaching waste reduction, composting, and alternatives to household hazardous products. In 1996, after years of creating order out of chaos for friends and family, Porter started her own company to put her productivity skills to work, and has since helped thousands of business professionals across the country.



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We look forward to seeing everyone at the 2023 Tri-State ASBO conference.

Darryl Joudrey - Michael Wentworth - Sean Roukey - Erik Matzell - Avae Traina - Pete Roehrig

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30th TRI-STATE ASBO CONFERENCE HIGHLIGHTS



2022 Conference In Review

Unseasonably warm weather greeted in-person conference attendees for the first time in three years at the beautiful Mountain View Grand Resort in Whitefield, NH, on May 25, 2022. This year celebrated 30 years that Tri-State has provided this important professional development opportunity for business leaders from Maine, New Hampshire and Vermont. Attendees, their guests, and our wonderful vendors were in high spirits and loaded with enthusiasm for what the next three days would bring in learning opportunities, networking, leisure, and just enjoying the in-person event.

Dr. Gerri King, a familiar face to those attending Tri-State ASBO conference over the years, gave an inspirational General Session presentation in keeping with the theme of this year's conference, "Finding Your New Rhythm." Dr. King addressed, "Who takes care of you while you are taking care of everyone else?" She was able to provide participants with valuable, hard hitting information on taking care of yourself, delivered as always by Gerri with humor and common sense.

Attendees proceeded from the General Session to attend breakout sessions loaded with valuable content presented by inspiring speakers. The afternoon gave attendees an opportunity to "let loose and relax" after a long period dealing with the stress of remote working and the pandemic. Events from paint and sip to the ever-popular ax throwing were enjoyed by all. The first day concluded with a first-time outdoor BBQ, yard games and a bonfire that allowed attendees the opportunity to enjoy the incredible weather and comradery with fellow business leaders and guests.

The Campton Elementary School student chorus and band welcomed attendees at breakfast on day two. Student entertainment is such a great opportunity for students to display their awesome talents to the delight of attendees and they were terrific! This day was packed with learning opportunities geared to enhance the skill set and knowledge for our attendees to continue to be the great business leaders for their school districts. The day concluded with the annual conference banquet and, as was the case in the morning, student entertainment provided by "Progressive Styles" from White Mountain Regional High School was tremendous.

Attendees "kick-started" day three with another incredible entertainment performance by Profile Elementary School from Bethlehem, NH. The conference wrapped up with the keynote address presented by Kay Frances. She provided attendees with important information on wellness and stress management.

Everyone left this year's conference motivated, energized, and ready to take on the challenges with renewed vigor that will enhance each of our abilities as a business leader for our school districts we serve. We truly appreciate our colleagues from across the three states and partner vendors, with your support and participation Tri-State ASBO will continue for another 30 years to be a provider of important professional development for our members.

Sincerely,

Dan and Frank, NH Conference Co-Chairs

THANK YOU 2022 EXHIBITORS

AIG Retirement Services

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American Fidelity

Aries Building Systems

Ashley McGraw Architects / Vaysen Studio

Community Bank, N.A.

Competitive Energy Services

Connected Office Technologies

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NH Interlocal Trust

NH Municipal Bond Bank

NH PDIP / PFM Asset Management LLC

NH Public Risk Management Exchange (Primex3)

Online School Payments by Edlio

Oak Security Group

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RPF Environmental

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School Furnishings Powered by Hertz

Scraper Systems by Rite-Hite

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The Abbey Group

The Garland Company, Inc.

The H.L. Turner Group Inc.

TSE Digital Voice & ACS

Tyler Technologies, Inc.

Virco Inc.

VT School Boards Insurance Trust (VSBIT)

SAVE THE DATES!

TRI-STATE ASBO—MAY 22-24, 2024

The Tri-State ASBO Committee is looking forward to seeing everyone at the 32nd Annual Conference, May 22nd - 24th at the Holiday Inn—By The Bay in beautiful downtown Portland, Maine. Set along the beautiful shores of Casco Bay, The Holiday Inn Portland—By The Bay's location combines convenience, entertainment and beauty to create the perfect environment for every traveler.

Please join us as we return to this beautiful vibrant location in Maine. The hotel is located within walking distance to the old port with its numerous unique shops and award winning restaurants. For a listing of events and area attractions visit: PortlandMaine.com.



THANK YOU ATTENDEES

NOTES



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