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Tri-State Association of School Business Officials

The Tri-State ASBO Conference Program is published for the Maine Association of School Business Officials, the New Hampshire Association of School Business Officials, and the Vermont Association of School Business Officials by the Tri-State Association of School Business Officials, PO Box 56, Plymouth NH 03264

Tri-State ASBO Conference Program

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Tri-State ASBO Conference Program Book

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Nutritious and fresh, every day.







Fresh Picks Cafe is pleased and proud to be a part of the 33rd Annual Tri-State ASBO Conference! Enjoy the conference and visit us in the exhibition hall!



33rd Annual Conference – the Trifecta

Welcome back to beautiful Whitefield, NH and the Mountain View Grand. While this is a historic gem nestled in the north country and we will have it all to ourselves, it is one of our smaller venues so early registration is recommended. Not to worry, there are many nearby options within a short drive if our host facility fills up.

The Tri-State ASBO Committee has been busy planning for an educational, fun filled conference. There will be pertinent general sessions discussing current issues that we all struggle with. We will again maintain our 3 strands of professional development for the breakout groups including finance [F], technology [IT] and legal sessions [L]. There will also be many opportunities for health and wellness including time to catch up with colleagues on current happenings in our three states.

With some of the current upheavals we may be facing, pending federal mandates and our state's new ideas, we all need to take time to slow down, shed the stress and rejuvenate. The best way to do that is through laughter and joy with our friends and colleagues. Our NH ASBO leaders will kick off the conference on Wednesday morning followed by an informative session on how to successfully communicate with our Boards and Shareholders by Lauren Weaver of The Speech Company. We then break out to our respective state groups to discuss hot topics followed by lunch and another group session building on the importance of communication with Persuasive Presentations. After a few great hours of communicating, we will all need a wellness break, so back by popular demand you'll have a choice of Axe Throwing, Yoga, Paint & Sip, and a Nature Hike. We will conclude with an early evening buffet, yard games, live music and a bonfire to enjoy. No worries, if the weather doesn't cooperate, we've got a Plan B!

Thursday morning the learning resumes, as we dive into current topics in each of our strands. This will be followed (after lunch) with a thoughtful session by Gillian Pieper [VEHI PATH Program Mgr.] to help all of us improve our well-being. Immediately thereafter, the Exhibit Hall opens and we hope everyone will take a moment to stop by the vendor booths, grab some refreshments and visit. Their products and services help us provide solutions for our schools. They also play a critical role in the financial success of the conference, and deserve all of our attention and support. Thursday evening we'll kick off our formal banquet event at 6 pm including awards, scholarships, and a live student concert. At 8:30 join us at Casino Royale in your favorite era's gambling ensemble and bring your game face!

Finally, this conference provides one of the most important aspects in our profession – establishing positive relationships with colleagues. Please take the time to get to know one another while we are all learning together. Community is key, don't hesitate to tap into the knowledge and expertise of those around you.

On behalf of our committee, we thank you for your continued interest in the Tri-State ASBO conference. We hope to see you all in the beautiful granite state of NH this coming May.

2025 Tri-State NH Chairs, Amie, Dan and Jamie

2025 PLANNING COMMITTEE

Host State: New Hampshire

Conference Tri-Chairs: Jamie Teague, Dan Rossner & Amie Leigh Tri-State Treasurer: Dan Rossner Secretary: Amie Leigh

MAINE REPRESENTATIVES

Hollis Cobb, Business Manager Gorham, ME

Dean Flanagin, Director of Operations Falmouth, ME

Adam Hanson, Controller Lewiston, ME

Kelly Wentworth, Director of Finance Freeport, ME

Colin Walsh, Director of Finance & Operations Waterboro, ME

NEW HAMPSHIRE REPRESENTATIVES

Jennifer Burk, Business Administrator Hudson, NH

Amie Leigh, Business Administrator Gilford, NH

Frank Markiewicz, Retired Wakefield, NH

Deb Mahoney, Business Administrator Pelham, NH

Daniel Rossner, Business Administrator Plymouth, NH

Jamie Teague, Business Administrator Hanover, NH

Christine Blouin, Business Administrator Northwood, NH

VERMONT REPRESENTATIVES

Krista Chadwick, Business Manager Milton, VT

Brenda Fleming, Director Business & Finance Brandon, VT

Tisha Hankinson, Director of Finance Lyndonville, VT

Steve Hier, Retired Ascutney, VT April Touchette, Director of Business

Newport, VT

Kirsten Nelson, Business Manager Kingdom East

Glenn Hankinson, Retired

Newport, VT

BILL MOORMAN, EMERITUS OLLIE JAKOB, EMERITUS STEVE BARTLETT, EMERITUS

PRESIDENTS' MESSAGES

Greetings Tri-State ASBO!

While many people say that Memorial Day is the start of summer, I think that the Tri-State Conference is the unofficial start of summer! Perhaps even better than warmer weather, Tri-State brings an opportunity for northern New England business professionals to gather for learning, networking, and fun!

The conference theme this year is "Trifecta!" We celebrate 33 years of the conference this year with 3 states and 3 "strands" of learning. Today's Business Administrator is so much more than an accountant or finance person; the modern BA has to be knowledgeable in any one of a half-dozen disciplines. At this conference, you will learn more in Legal, Finance, and Technology.

Of course, the conference is so much more than seminars and sessions. Come and visit exhibitors – they can probably solve the problem you have been mulling over, or they may solve a problem you didn't know you had! Visit with BA's from your state and other states – learn what works and hasn't worked, hear what is on the horizon for other New England States, and collaborate with your neighboring districts. Finally, enjoy the fun and food. There will be a Casino Night (maybe you'll hit the Trifecta!) and yard games!

There's really no reason not to attend – there's food, learning, fun, and fellowship – and it's away from your office.

I'd like to thank the Planning Committee for their year of hard work in putting the conference together. I welcome them as a partner in creating learning and networking opportunities to make our profession better; continual improvement is the key to success.

Please make the time to join us in the beautiful White Mountains this year for the 33rd Annual Conference, at the Mountain View Grand in Whitefield, NH.

I look forward to seeing you there.

Tim Ball

President

NH ASBO

PRESIDENTS' MESSAGES

Dear Tri-State ASBO Colleagues,

Welcome to the **33rd Annual Tri-State ASBO Conference!** It's an honor to gather once again with school business officials from Maine, New Hampshire, and Vermont for a few days of learning, sharing, and connecting.

This year's theme, "Trifecta: 33 Years. 3 States. 3 Strands," highlights just how much we accomplish when we come together. Whether we're tackling legal challenges, financial complexities, or ever-changing technology, we all know that our work is more demanding than ever. That's why this conference is so valuable—it's a chance to step away from the daily work, gain new perspectives, and strengthen the network of colleagues who understand the challenges and rewards of our profession.

Tri-State ASBO has always been about more than just professional development; it's about the relationships we build and the support we offer one another. I hope you take full advantage of this time—ask questions, share your experiences, and pick up some new strategies to bring back to your districts. Most importantly, enjoy yourself and take advantage of the opportunity to connect with both new and familiar faces.

A huge thank you to the **Tri-State ASBO Committee** for all the hard work that goes into making this conference happen. From the sessions to the speakers, vendors, and events, they've put together another fantastic lineup for us.

Looking forward to a great few days with all of you in New Hampshire!

Heather Bushey

President, Vermont Association of School Business Officials



PRESIDENTS' MESSAGES

MAINE ASBO

It is my honor and privilege as President of Maine ASBO to welcome business officials from our three great states to the 33nd Annual Tri-State ASBO Conference at the beautiful Mountain View Grand in Whitefield, New Hampshire.

The trifecta of 3 states, 3 strands and 3 days is a fitting title for our 33rd annual conference. As financial and business professionals we recognize the importance of collaboration in maintaining strong and fiscally stable school districts. The Tri-State ASBO conference is a great opportunity to provide meaningful professional development and networking opportunities for business officials. In an era when time is a scarce resource, this conference reminds us of the importance in coming together to learn and share our experiences.

I want to take this opportunity to thank the Tri-State ASBO Committee for their countless hours and unwavering commitment organizing this terrific conference. Their hard work and dedication is apparent in every aspect of the conference including presenters, educational topics, hotel accommodations, events, food and vendor participation. I also want to thank the participants and vendors for their ongoing commitment in supporting ASBO in all three states.

I sincerely hope you enjoy this year's conference, share your experiences and expertise with others, meet new colleagues from other states and that you also enjoy your time at this beautiful resort.

Have a terrific conference!!

Colin M. Walsh, CPA

President, Maine ASBO





STATE ASBO OFFICERS

NEW HAMPSHIRE

Tim Ball - President
Brian Cisneros - Vice President
Mariah Curtis - Secretary
Michelle R. Clark - Treasurer
Chuck Bates - Executive Director

MAINE

Colin Walsh - President
Sherry Moody - Vice President
Joanne Allen - Executive Director
Sherrie Proctor - Treasurer
Dawn Pooler - Secretary

VERMONT

Health Bushey - President
Matt Corrente - Vice President
Elizabeth Jennings - President Elect
Morgan Daybell - Past President
Nicole Fortier - Treasurer
Megan Devinny - Secretary

2024 ASBO SCHOLARSHIP RECIPIENTS

DOUGLAS H. BROWN TRI STATE MEMORIAL SCHOLARSHIPS



From left - Dan Rossner , Tri-State Committee, NH; Rick Pembroke, VT; Jennifer Burk, NH; April Touchette, Tri-State Committee VT

SIEMENS INDUSTRY INC. SCHOLARSHIPS



Siemens Industry Inc. awarded three \$750 College Scholarships, one to a Business Official from each state for a student pursuing a STEM related field from that BA's school district.

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NATIONAL INSURANCE SERVICES

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THE ABBEY GROUP

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AMAZON BUSINESS FOR EDUCATION

CANON SOLUTIONS AMERICA

REGISTRATION

The FULL Conference Attendee Registration Fee is \$ 525.00 per person and includes:

Admission to all general sessions, keynote speakers and professional development workshops, breaks, student entertainment, all wellness activities, all meals, to include the Wednesday evening dinner and the vendor exhibition and banquet dinner on Thursday.

Individual Day packages for Wednesday, Thursday or Friday Attendee Registration fee is \$265.00 per person and includes:

Admission to all general sessions, meals and activities for that day.

PD and Vendor Fair ONLY Attendee Registration fee is \$175.00 per person and includes:

Admission to all general sessions and the Vendor Fair ONLY.

Deadline is May 2nd for registrations.

No refunds will be issued after March 31st

REGISTRATION PROCEDURES

Registration for the Conference and for post conference activities must be done online. Log on to www.tristateasbo.org and follow the instructions.

Presentations will be available to download from the Tri-State website.

Weblink for registration is https://cvent.me/m8350m

DON'T FORGET TO REGISTER FOR ROOMS!

INFORMATION ON THE NEXT PAGE

TRI-STATE ASBO Conference, May 21 – 23, 2025

Mountain View Grand Resort & Spa

101Mountain View Rd. Whitefield, NH 03598 Hotel General Phone: 603-837-2100 Name: TRI STATE ASBO 2025

Tuesday May 20, 2025 3 night package

Classic/Historic \$557.76 Grand View (Queen, King, 2 Queens) \$745.41 Studio \$875.61 Suite \$1,201.11

Wednesday May 21, 2025 2 night package

Classic/Historic \$371.84 Grand View (Queen, King, 2 Queens) \$496.94 Studio \$583.74 Suite \$800.74

*Shorter stays may become available at a later date, depending on availability

Hotel General Phone: 603-837-2100; 866-801-3653
Name: TRI STATE ASBO 2025

Overflow accommodations - The following hotels are in reasonable proximity to the Mountain View Grand. Arrangements maybe made directly with these locations

Barron Brook Inn - 1.4 miles from site www.barronbrookinn.com (603) 837-8900

Cabot Inn & Suites - 7.5 miles from site www.cabotinnandsuites.com (603) 788-3346

Arlington Hotel - 9.3 miles from site www.arlingtonhotelnh.com (603) 869-7777



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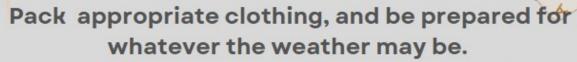
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HELPFUL HINTS FOR A SUCCESSFUL CONFERENCE



The proper attire for most of the conference is casual.

For Thursday evening banquet professional attire is also appropriate but you can dress in theme for the casino event.

Please notify the Tri-State Committee if you require a special diet.

Remember to pack your bathing suit for use in the hotel pool.

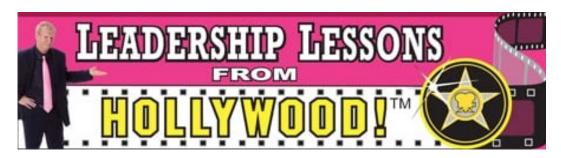




KEYNOTE SPEAKER

ANDY MASTERS

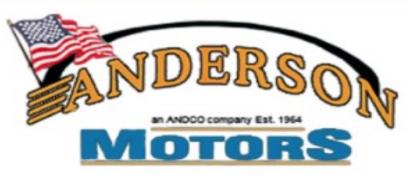
AWARD-WINNING AUTHOR. "Things LEADERS say: A Daily Guide to Help Every Leader Empower & Inspire"



Andy Masters IGNITES a cultural transformation to cultivate & empower future leaders, in order to improve performance, advance business growth, and transform customer experience — all within a creative, & high-morale work environment. Andy is an award-winning author and international speaker who has written 5 books, earned 4 degrees, and presented over 1,000+ entertaining and impactful programs for 250,000+ attendees. He has been featured on many major media outlets — including LifeTime Television, PBS, Investor's Business Daily, and Leadership Excellence magazine.

Andy has earned the prestigious "CSP" award/designation of the National Speakers Association (NSA), the highest international recognition for professional speakers, in which less than 10% of over 5,000+ speakers worldwide have achieved. Andy is based in Orlando, Florida, and served as President of the NSA-Central Florida Chapter — representing 125+ authors, speakers, and experts in the region.

Andy's professional career included working for two **high-profile performance improvement and marketing services firms**, where his clients included Lexus,
Honda, Nestle-Purina, and Anheuser Busch. Andy escaped the corporate world just
in time to preserve his sanity, as he followed his passion for speaking, consulting,
and entrepreneurship.



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WEDNESDAY, MAY 21 202

33rd ANNUAL TRI-STATE ASBO CONFERENCE

SCHEDULE OF EVENTS

TRI-STATE ASBO 2025

WEDNESDAY, MAY 21, 2025

7:00 AM - 8:30 AM BREAKFAST

8:00 AM – 1:30 PM ATTENDEE REGISTRATION

8:45 AM - 9:00 AM WELCOME

Timothy Ball, President and Chuck Bates, Executive Director

New Hampshire ASBO

9:00 AM – 10:30 AM SPEAKING TO BOARDS & SHAREHOLDERS

Presenter: Lauren Weaver, The Speech Company

10: 30 AM - 10:45 AM AM BREAK

10:45 AM – 12:00 NOON CONCURRENT SESSIONS

HOT TOPICS BY STATE

MAINE—NEW HAMPSHIRE -VERMONT

12:00 NOON – 1:00 PM LUNCH BUFFET

1:00 PM - 2:30 PM GENERAL SESSION

PERSUASIVE PRESENTATIONS

Presenter: Lauren Weaver, The Speech Company

2:30 PM - 2:45 PM BREAK

3:00 PM - 4:30 PM WELLNESS ACTIVITIES

6:00 PM - 7:00 PM DINNER

Outdoor Buffet,

7:00 PM—??? Live music, Bob King Band, Lawn Games, Campfire & S'mores

(weather permitting)

THURSDAY, MAY 22, 2025

SCHEDULE OF EVENTS - THURSDAY, MAY 22, 2025

6:00 AM WALK/RUN with Primex (meeting in the hotel lobby)

7:00 AM - 8:30 AM BREAKFAST

8:00 AM – 1:30 PM ATTENDEE REGISTRATION

8:30 AM – 9:00 AM WELCOME – OPENING CEREMONY:

Tri-State ASBO Conference Tri-Chairs:

Jamie Teague Dan Rossner Amie Leigh

9:00 AM – 10:15 AM CONCURRENT WORKSHOPS

FINANCE GASB Pronouncements

Presenter: Brian McDermott, Plodzik & Sanderson, P.A.

LEGAL Negotiations

Presenter: Bill Kimball, Superintendent Maple Run School District, VT

TECHNOLOGY Unveiling the Future— Artificial Intelligences' Implications on K-12 Education

Presenter: Dr. Jared Bloom

10:15 AM—10:30 AM BREAK

10:30 AM – 11:45 AM CONCURRENT WORKSHOPS

FINANCE Budget Modeling

Presenter: Bill Kimball, Superintendent Maple Run School District, VT

LEGAL Conduct and Conclude School Investigations

Presenter: TBD

TECHNOLOGY Cybersecurity for School Business Administrators

Presenter: ATOM Group

12:00 Noon—1:00 PM LUNCH BUFFET

1:15 PM – 2:30 PM GENERAL SESSION

Well-being for the Busy and Burned-out

Presenter: Gillian Pieper, VEHI PATH Progam Manager

SCHEDULE OF EVENTS - THURSDAY, MAY 22, 2025

2:30 PM - 5:00 PM EXHIBIT HALL OPEN / VENDOR RECEPTION

6:30 PM - 8:30 PM BANQUET

SIEMENS SCHOLARSHIP—DARRYL JOUDREY
DOUG BROWN SCHOLARSHIP—DAN ROSSNER

8:30 PM - 11:00 PM CASINO ROYALE— Roll the dice and let the chips fall where they may! Get ready

for a night of high-stakes fun, thrilling games, and unforgettable memories!

Step into a world of excitement at our Casino Royale, where the thrill of the tables meets the charm of an elegant night out. Whether you're a seasoned gambler or a first-timer, enjoy a variety of games including Roulette, Craps, Blackjack and Texas Hold'em tables. This is your chance to dress in your most dazzling costume from your favorite era and compete for prizes for the Best Dressed! With professional dealers, pit-boss and great company, it's an unforgettable night of fun, fashion and fortune. Don't miss out—come for the games, stay for the glamour!



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SCHEDULE OF EVENTS - FRIDAY, MAY 23, 2025

6:00 AM WALK/RUN with HealthTrust (meeting in the hotel lobby)

7:00 AM – 8:30 AM BREAKFAST BUFFET

9:00 AM - 10:15 AM GENERAL SESSION

WHAT DID YOU LEARN AND HOW WILL YOU USE IT?

Finance Legal

Technology

10:15 AM - 10:30 AM AM BREAK

10:30 AM - 12:00 NOON KEYNOTE ADDRESS

Leadership Lessons from Hollywood Presenter: Andy Masters, MA, CSP

Award-winning author and Leadership expert Andy Masters creatively uses the magical imagery of Hollywood to help busy leaders RECRUIT, DEVELOP, and EMPOWER their organizations in a POSITIVE work culture—while reducing turnover and defeating the staffing crisis. That's right, ENTERTAIN and INSPIRE your audiences with actual license-protected scenes from movies such as The Devil Wears Prada, Apollo 13, The Iron Lady—and even Office Space and X-Men. This unique program also cites the latest research from Harvard Business Review, Deloitte, and Glassdoor to provoke REAL organizational change from every attendee. Powerful leadership principles are based on Andy's latest book "Things LEADERS Say: A Daily Guide to Help Every Leader Empower & Inspire." Andy's program provides attendees with not only an interactive multi-media experience, but also with immediate "take-home" action items to help leaders embrace today's NEW workforce revolution.

NHMBB New Hampshire Municipal Bond Bank

The Bond Bank's Next Bond Issue will be on July 16, 2025

Check our website www.nhmbb.org for interest rate results

January 2025 Bond Sale Results - True Interest Cost for:

5 year loans 3.08% 10 year loans 3.25% 15 year loans 3.59% 20 year loans 3.84%

Are you planning a capital project for 2025?

We can assist you with your planning by providing various scenarios based on level debt or level principal payments for different terms. Contact us now for your estimated debt schedules.

To schedule a meeting, obtain debt service schedules, or for details about our schedule, fees, Bond Anticipation Note programs, and current interest rates, please contact Tammy J. St. Gelais, Executive Director, at tstgelais@nhmbb.com.

Basic Loan Requirements:

- Bond issue approved by governmental entity
- Completed application approved by Bond Bank Board
- Audit by CPA firm
- Local bond counsel opinion



MEET THE PRESENTERS

Lauren Weaver, M.S., CCC-SLP
The Speech Improvement Company

Lauren has nearly 2 decades of experience, designing and delivering customized communication training in both group and one on one settings. As a communication expert she brings a unique level of expertise in brain function and behavior to her clients. Among other accomplishments, she has implemented a widely accepted protocol for concussions and trained practitioners in its implementation. She has made significant contributions for raising awareness to the Wounded Warriors service to soldiers returning home with brain injuries.

Lauren's formal studies in communication science combined with her years of practical application allows her to focus on The Speech Improvement Company's accent modification program which helps non-native English speakers and professional business individuals speak more clearly and present their ideas, information, and companies with greater clarity and confidence.

Lauren combines her warm, welcoming, collaborative personality with her deep professional skills while retaining a practical and approachable personality. Her clients and colleagues appreciate and benefit from her communication style and knowledge.

Dr. Jared Bloom Superintendent, Franklin Square School District, NY

Dr. Jared Bloom began his career by gaining technological expertise while working for various emerging technology companies during the early dot-com era before shifting his focus to education. He started his teaching career as an English teacher at Franklin K. Lane High School in Brooklyn/Queens. Throughout his career, Dr. Bloom has held a variety of roles in public education, including teacher, department chair of English, director of technology and data, Title I coordinator, grant writer, assistant superintendent for curriculum and instruction, and superintendent of schools.

He was named the 2017 Administrator of the Year by the Western Suffolk BOCES Model Schools and received the 2018 Long Island University Chapter Phi Delta Kappa Distinguished Leadership Award and the 2018 Public Service Award from the Suffolk County Martin Luther King Jr. Commission. Dr. Bloom currently serves as superintendent in the Franklin Square Union Free School District and is nationally recognized as an expert in the use of artificial intelligence in K-12 education.

Additionally, he has taught as an adjunct instructor at Hofstra University and Long Island University, and has served in leadership roles for numerous national and state organizations.

MEET THE PRESENTERS

Gillian Pieper VEHI PATH Program Manager

Serving as the employee wellness program manager for Vermont school districts since 1996, Ms. Pieper has designed and implemented state of the art, research supported behavior change, health promotion, and prevention programs for a variety of governmental and corporate worksites nationwide. For over 30 years she has worked with Vermont school administrators, employees, and wellness volunteers to build workplace cultures that support staff well-being and help manage burnout. She is a seasoned trainer and speaker on school workplace culture and makes complex topics such as exercise science, physical therapy, nutrition, sleep science, and stress management content, accessible, interactive and enjoyable.

Bill Kimball

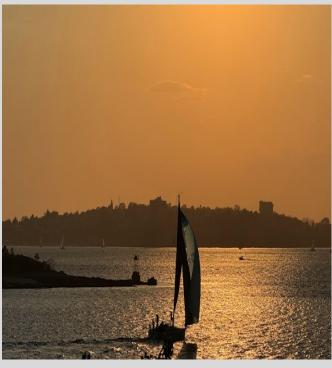
William (Bill) Kimball, Ed.D., is an accomplished educational leader deeply committed to fostering academic excellence and community engagement. With over two decades of experience in various leadership roles, including his current position as Superintendent of Schools at Maple Run Unified School District for the past six years, Bill has demonstrated exceptional ability to manage complex educational systems. His expertise spans human resources, curriculum development, data-driven decision-making, and the implementation of proficiency-based learning initiatives. Throughout his career, Bill has successfully overseen the operations of multiple schools, directly supervising administrators and central office staff and ensuring that educational institutions under his leadership achieve their goals of enhancing student and staff learning outcomes.

Bill's dedication to education is further reflected in his academic achievements, including an Ed. D. in Educational Leadership from Southern New Hampshire University. His leadership extends beyond the school district to various professional associations and advisory boards, where he has contributed to the advancement of educational technology and curriculum development. An advocate for lifelong learning, Bill also enjoys spending time with his family and outdoor activities such as skiing, hiking, and fly fishing. These personal interests not only reflect his passion for both personal and professional growth but also make him a relatable figure in the education community.

32nd TRI-STATE ASBO CONFERENCE HIGHLIGHTS









2024 Conference In Review

The 2024 Tri-State ASBO Conference in Portland, Maine was the 32nd annual conference with a theme of "All Hands On Deck!" The maritime theme emphasizes teamwork for School Business Officials navigating the sometimes uncharted waters of school business, operations, and budgets. Portland provides a popular location which saw 220 registrants and over 60 vendors participate in the conference.

Wednesday featured two sessions with Lauren Weaver of The Speech Company. The first session gave valuable insight to enhancing oral image and influencing through body language. The second session focused on strengthening communication. Hot topics by state were well attended and gave voice to relevant issues in each state. The late afternoon offered wellness activities with offerings for mind and body. Not to be forgotten, Wednesday evening was the much anticipated Lobster Bake on Peaks Island with a scenic ferry ride aboard Casco Bay Lines. Great weather and a large attendance added to the picnic atmosphere.

Thursday featured concurrent sessions on use of Excel, Economic updates, and a legislative panel with presenters from each state. Current legislation in each state was discussed to provide updates to Tri-State attendees. The afternoon held concurrent presentations as Pietro Lynn presented an excellent session titled "School Board Relationships". RHR Smith presented "Preparing for Your Audit". Lance Parsons, Data Ninja, presented "Advanced Excel Functions". Thursday's general session was a timely presentation by Gerri King "Busy to Burnout and Back". Thursday afternoon provided an opportunity for greeting vendors at the Exhibitor Show. Thursday evening included a banquet, scholarship awards, and a terrific musical performance by the Greely High School Choir directed by Sarah Bailey.

Friday morning started with a musical performance by the Westbrook High School Jazz Ensemble under the direction of Kyle Smith. It was an outstanding display of musical talent by the students.

Friday featured Jon Wortmann as the keynote speaker. Jon is an executive and mental coach, trainer, and speaker. Mr. Wortmann has trained thousands in the public sector to be strategic communicators and intentionally manage stress.

Our sincere thanks to all of our participants, exhibitors, hotel partners, and committee members that make Tri-State a valued event.

Sincerely,

Diane Boucher (Retired), Hollis Cobb, Dean Flanagin - 32nd Conference Tri-Chairs

THANK YOU 2024 EXHIBITORS

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ABMM Financial-NEA/Security Benefits

Account Tree

Allovue/PowerSchool Anderson Motors, Inc.

Amazon Business for Education

Ashley McGraw Architects/Vaysen Studio

Ben Shaffer Recreation/Burke

Benefits USA

Budget Document Technology

ClearGov

Canon Solutions America

Clean-O-Rama

Community Bank, N.A.

Competitive Energy Services, LLC

Consolidated Communications

Control Technologies Inc Corebridge Financial/VALIC

CTR of Maine

DeVivo Bus Sales

Durgin & Crowell Lumber Co, Inc.

Edustaff

Energy Efficient Investments, Inc (EEI)
Energy Management Consultants (EMC)

EPES Software

Education Mgmt. & Staffing Solutions (ESS)

First Group

Fresh Picks Cafe LLC Frontline Education Genuine Foods

Gorham Leasing

Hanwha - Johnson Controls

Harriman Architects

HealthTrust

Hertz Furniture Systems Highland Electric Fleets

Horace Mann

Institute of Child Nutrition

John Turner Consulting/Harper Environmental

Kelly Education

Lavallee Brensinger Architects

LINQ Solutions

Machias Savings Bank

Mascoma Savings Bank

Mitsubishi Electric Trane HVAC US

Mosse & Mosse School Services, LLC

Municipal Leasing Consultants

Murphy Financial - Lincoln Investments

Musco Lighting

My SchoolBucks - Heartland School Solutions

National Insurance Services

NE School Development Council (NESDEC)

New England Sports Floors

NH Interlocal Trust

NH Municipal Bond Bank

NH Public Deposit Investment Pool (NHPDIP)

NH Public Risk Management Exchange (Primex3)

NorthEast Bank

NuView

Oak Security Group
O'Connor Bus Sales

Online School Payments (OSP) by EDlio

PIF Technologies ReArch Company

Red Rover

Robert H. Lord Company, Inc.

RPF Environmental

SchoolCare Health Benefits Scraper Systems by Rite-Hite

Siemens Industry, Inc.

SMMA

Soprema.US

Southern Bleacher Company

Surveillance 247

T-Mobile TD Bank

The Abbey Group

The HL Turner Group Inc.

Tyler Technologies, Inc.

V/S America

Virco, Inc.

VT School Boards Insurance Trust (VSBIT) & VEHI

XEROX

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SAVE THE DATES!

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